

Jörg Kablitz

Chief Partner & Wholesale Officer (CPWO)

Member of the Executive Board of Telefónica Deutschland Holding AG



Jörg Kablitz has been a member of the Executive Board of Telefónica Deutschland Holding AG since April 2026 and, as Chief Partner & Wholesale Officer, is responsible for the entire partner- and wholesale business of Telefónica Germany.

This board division brings together the telecommunications company's business with partners such as retail mobile brands, mobile virtual network operators (MVNOs) and service providers. Furthermore, Telefónica Deutschland works with its partners in this area to develop innovative products and services by establishing new, integrated business models. The division also encompasses the 'whole buy' business involving fixed broadband services (such as fibre, VDSL and cable), the further development of digital processes and services, and the Carrier Services & Roaming division for the entire brand and partner portfolio of Telefónica in Germany.

Jörg Kablitz has extensive experience in establishing and scaling digital business models, as well as in strategic partner management. Before joining Telefónica Deutschland, he was Managing Director of PayPal for Germany, Austria and Switzerland. In this role, he was also responsible for several years for the key account and partner business, as well as for expanding strategic partnerships in the DACH region.

Prior to this, Kablitz spent several years at the management consultancy Accenture and, before that, worked for around seven years at Vodafone, where his responsibilities included leading strategic partner management. In these roles, he gained in-depth experience at the intersection of telecommunications, the platform economy and digital services.

Jörg Kablitz holds a degree in Business Administration and studied Business Administration at the Technical University of Berlin. He was born in Mettmann in 1975.

For the latest vitas of all members of the management board of Telefónica Deutschland Holding AG please visit telefonica.de/management-en.